



Approve Draft Budgets and Overall Work Program for Fiscal Year 2019-2020

Action

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Approved by: James Corless

Attachments: Yes

1. Issue:

The Draft Budgets and Overall Work Program (Budget/OWP) for Fiscal Year (FY) 2019-2020 are ready for board consideration and release for public comment.

2. Recommendation:

The Policy and Innovation Committee recommends that the Board of Directors release for public comment the Draft Budget/OWP for FY 2019-2020.

3. Background/Analysis:

The Fixing America's Surface Transportation (FAST) Act calls for the development of the OWP and Budget by the federally designated Metropolitan Planning Organization (MPO). As such, SACOG's OWP describes the continuing, comprehensive, and coordinated metropolitan planning process for the six-county Sacramento region. The Budget/OWP includes annual agency revenues and expenditures, and is used by Caltrans, federal agencies, and others to track activities of SACOG, Caltrans, the El Dorado County Transportation Commission (EDCTC), and the Placer County Transportation Planning Agency (PCTPA). SACOG's Budget/OWP also includes funds programmed for Board & Advocacy, Capital Assets, and locally funded projects and costs ineligible to be charged to grant programs that are not included in the OWP.

SACOG manages two primary budgets. The first and largest budget is SACOG's Operations Budget that covers the OWP activities. The Budget/OWP is funded through a combination of formula-based federal and state revenue sources, supplemented by short term specific discretionary and non-discretionary grants and contract funds. The second budget, the Board and Advocacy Budget, is much smaller, though it is being increased based on board action in February 2019. The Board and Advocacy Budget includes a portion of technical assistance SACOG provides to its members, the agency's state and federal advocacy efforts, as well as board costs such as per diem and mileage expenses. The Board and Advocacy Budget is funded by annual dues payments from SACOG member cities and counties.

The OWP serves as the primary reference for SACOG's budget and work activities for the upcoming fiscal year (beginning July 1, 2019) and as a grant agreement between SACOG and Caltrans for certain formula state and federal funds that support our ongoing operations, planning, and programming activities. With the board's approval, staff will release the draft Budget/OWP for public review.

Staff submitted an administrative draft version of the OWP to Caltrans on March 1, 2019, for a preliminary review of major new work elements and to ensure that SACOG's planned activities are consistent with the amount and purpose of funding sources supporting the work program.

Staff will provide a summary of any changes resulting from comments received from Caltrans' preliminary review, along with any other comments received during the public review period, in May 2019, with the draft final version of the draft Budget/OWP. Should comments be received from Caltrans prior to the Policy and Innovation Committee meeting, staff will highlight and discuss those comments and any changes at the meeting.

The attachments to this item include the financial summaries associated with the Draft OWP submitted to Caltrans. Because of the size of the OWP document, it is available to view or download on SACOG's website as part of this committee's agenda at https://www.sacog.org/sites/main/files/file-attachments/draft_sacog_fy_2019-20_owp.pdf

4. Discussion/Analysis:

SACOG Operations Budget

Staff is pleased to present a draft Budget/OWP for Fiscal Year 2019-2020 that balances current year revenues with current year expenditures. The Budget/OWP was developed to fulfill our federal and state obligations, but also with an emphasis on the 10 Strategic Goals and Priorities developed with the board as part of the agency's Work Plan. Attachment A identifies the work elements that support each of the ten strategic goals and priorities contained in the work plan.

The budget fully funds existing staff and work program activities and fills vacant positions in planning and programs. Staff has taken a conservative approach to forecasting revenues and only included grants and other revenues that are secured. Several grant applications are still outstanding and any successful applications in the coming months may require adjustments to the budget. Other adjustments may include carryover funds from the current fiscal year that will not be fully spent by June 30, 2019, and any revisions to formula funds pending Caltrans and federal agency review.

Revenue

SACOG net revenues are estimated to decrease by approximately \$6,201,471 from the FY 2018-2019 Budget/OWP, as amended, from \$24,334,010 to \$30,535,481 or a 20.3 percent decrease. As noted below, several significant work efforts are completed or nearing completion so revenues and expenditures associated with funding those work products have decreased.

Summary of projects and activities at or nearing completion in FY 2018-2019:

- Downtown Riverfront Streetcar Project
- Federal Transit Administration Transit Oriented Development (TOD) Pilot Program
- Interagency Household Travel Survey
- Regional High Resolution Imagery
- Regional Intelligent Transportation System Master Plan and Architecture Update

Summary of revenue changes related to the projects and activities listed above:

- Congestion Mitigation and Air Quality funds are decreased by \$391,000.
- Regional Surface Transportation Program (RSTP) funds are decreased by \$346,000.
- Federal Transit Administration Discretionary grants are decreased by \$740,000 (Section 5304 \$61,000, Section 5307 \$183,000 & TOD Pilot \$496,000).
- State Planning, Programming, Monitoring funds are decreased by \$245,000.
- SB1 funds are decreased by \$637,000.
- Public Transportation Modernization, Improvement and Service Enhancement Account funds are decreased by \$175,000.
- Transportation Development Act funds are increased \$195,000.
- Other Local Revenues/Grants are decreased by \$2,300,000.
- Services to Others are decreased by \$744,000.

Attachment B provides a summary of revenues changes by funding sources for FY 2019-2020 Budget/OWP, comparing to FY 2018-2019 Budget/OWP, as amended. Attachments C and D provides a summary of revenues and expenditures included in the FY 2019-2020 Budget/OWP. Attachments E and F show how revenue and expenditures included in the FY 2019-2020 Budget/OWP are allocated across the agency's work activities. These work activities are consistent with and implement the 2018 Strategic Goals and Priorities developed with the board in early 2018.

Attachment G describes SACOG's overhead costs included as part of the FY 2019-2020 Budget/OWP. These costs are considered indirect costs and recovered through an additional rate charge applied to any direct staff costs billed to projects. Indirect costs include: salaries and benefits of administrative and accounting staff, internal management activities performed by management, building rent and utilities, software, and other costs associated with SACOG's overhead. Staff will submit the fringe and indirect rates for Caltrans' approval by July 2019.

Also included in the FY 2019-2020 Budget/OWP is a Capital Assets Budget. The Capital Assets Budget includes costs of a new accounting system, the replacement of outdated computers, and the office space improvements. In April 2019, the board of directors for the SACOG Financing Corporation approved the use of the SACOG Financing Corp funds to pay for the office space improvements. Attachment H includes a summary of the draft FY 2019-2020 Capital Assets Budget.

Board and Advocacy Budget

The Board of Directors and Advocacy Budget increased by \$127,000 from the FY 2018-2019 Board & Advocacy Budget, as amended, from \$475,125 to \$601,293 or a 26.6 percent increase as a result of the member dues increase approved by the board in February 2019. This is separate from the Budget/OWP because it funds activities cannot be funded with state and federal funds, including board per diem and other expenses, as wells as state and federal advocacy work. **Attachment I** provides a summary of the draft FY 2019-2020 Board and Advocacy budget.

5. Fiscal Impact/Grant Information:

The Draft FY 2019-2020 Budget/OWP includes \$24.2 million in staff, consultant, capital, indirect, and pass-through expenditures, and \$109,000 in deferred costs that will be captured in a future fiscal year. These costs

are fully covered by \$24.9 million in revenues from federal, state, and local sources.

6. This staff report aligns with the following SACOG Work Plan Goals:

10 - Strengthen Internal Functions & Protocols

Strategic Goals and Priorities	Project #	Project
1. Advance Economic Prosperity * Regional economic prosperity framework * MTP/SCS that advances economic prosperity	100-001-05	Education, Outreach and Marketing
	100-001-05L	Education, Outreach and Marketing (Local)
	100-002-06	Major Investment Studies/Freight/Performance Targets
	100-005-02G	Data Development, Monitoring, and Support
	100-005-02P	Data Development, Monitoring, and Support - PCTPA
	100-005-03	Regional Housing Needs Planning
	100-005-05	Rural-Urban Connections Strategy
	100-006-04G	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) - General
	100-006-04P	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) - PCTPA
	100-006-04-ECO	Economic Prosperity Partnership
	100-006-04-IMP	Blueprint and MTP/SCS Implementation
	100-005-02P	Data Development, Monitoring, and Support - PCTPA
	301-009-05	Downtown Riverfront Streetcar Project
2. Benchmark Ourselves Against Peer Regions * Develop peer region benchmarking analysis * Board tour to comparable region	100-002-01G	Model Development and Support
	100-002-01P	Model Development and Support - PCTPA
	100-005-02G	Data Development, Monitoring, and Support
	100-005-02P	Data Development, Monitoring, and Support - PCTPA
	100-007-02	Information Resources Center
	220-003-27	Regional Bike/Ped Data Collection
3. Assist Local Economic Development Strategies * Regional transit-oriented development strategy * Pilot Food Hub for rural economic development	100-005-02G	Data Development, Monitoring, and Support
	100-005-02P	Data Development, Monitoring, and Support - PCTPA
	100-005-06	Airport Land Use Commission - General
	100-005-21	ALUCP/Mather Airport
	100-006-04G	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) - General
	200-010-01	Optimizing Transit and TOD in the Sacramento Region
	200-010-02	Regional Transit Optimization and Prioritization Plan
	220-011-02	Franklin Community Climate and Revitalization Playbook
	301-009-05	Downtown Riverfront Streetcar Project
	400-008-11	SACOG Managed Fund Projects
4. Connect Low-Income & Disadvantaged Populations to Jobs & Opportunity * Better connect low income youth to job sites * Partner with community colleges on workforce development * Support youth professional development	100-001-05	Education, Outreach and Marketing
	100-001-05L	Education, Outreach and Marketing (Local)
	220-011-01	Innovative Transit Stop Development
5. Establish the Sacramento Region as an Innovator & Test-Bed for New Ideas * Complete "Civic Lab" program * Develop Smart Region/ ITS Action Plan * Advance state policy to reduce red tape	100-001-06-Y2	SACOG Civic Lab Year 2
	100-001-06-Y3	SACOG Civic Lab Year 3
	100-001-08	Legislative Analysis
	100-002-02	Pedestrian and Bicycle Planning
	100-007-07	Transportation Demand Management
	100-007-07-MIX	Mobility Innovation Exchange
	100-007-25	Congestion Management Program
	200-003-33	SB743 Tools for Local Implementation
	200-010-13	Transportation Project-level Climate Adaptation Strategies for the Sacramento Region
	220-003-27	Regional Bike/Ped Data Collection
	300-003-30	Regional Bike Share Pilot Project
	300-003-31	Regional Bike Share Operations
	500-007-08	511/STARNET Operations
	500-007-08 SAFE	511/STARNET Operations-SAFE
	500-007-09	Regional ITS Master Plan and Architecture Update
	500-007-09 SAFE	Regional ITS Master Plan and Architecture Update-SAFE
500-015-01	Capitol Valley SAFE	
500-015-02	Glenn County SAFE	
6. Help the Region Advance a Vision for "Next Generation Transit" * Develop "next gen transit" strategy for region * Reassess region's transit networks & routes	100-002-01G	Model Development and Support
	100-002-01P	Model Development and Support - PCTPA
	100-002-02	Pedestrian and Bicycle Planning
	100-004-07-FED	Transit Technical Assistance and Programming
	100-004-11	Transit Asset Management Plan
	100-007-07	Transportation Demand Management
	100-007-07-MIX	Mobility Innovation Exchange
	200-003-22	Proposition 1B Transit Program Administration
	200-003-32	Feasibility Study for Expanding Davis-Sacramento Rail
	200-010-01	Optimizing Transit and TOD in the Sacramento Region
	220-003-27	Regional Bike/Ped Data Collection
	301-009-05	Downtown Riverfront Streetcar Project
	302-004-07	Connect Card Operations
	200-003-34	Rural Downtown/Main Street Planning in the Sacramento Region
7. Deliver Key High-Profile Transportation Projects * Win competitive SB1 transportation grants for the region * Deliver 2018 funding round	100-001-08	Legislative Analysis
	100-002-01G	Model Development and Support
	100-002-01P	Model Development and Support - PCTPA
	100-004-01	Regional Air Quality Planning
	100-004-02	Regional Funding and Programming
	100-004-04	Metropolitan Transportation Improvement Program & Project Delivery
	100-006-04-EIR	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) Environmental Impact Report
	100-006-11	Performance-Based Planning and Programming
	100-007-03	Transportation Development Act Administration
	200-002-13	Interagency Household Travel Survey Program (Phases I&II)
	200-002-15	SACOG Big Data for Transportation Planning Pilot Project
302-004-06	Connect Card Implementation	
8. Build out our Council of Governments Functions * Develop new regional "issue forum" * Connect region's city managers & county CAOs	100-001-05	Education, Outreach and Marketing
	100-001-05L	Education, Outreach and Marketing (Local)
	100-007-02	Information Resources Center
	100-007-21	Local Government Services
9. Better Connect & Communicate with Members & Regional Electeds * Launch new external newsletter * Hold regional elected officials forum	100-001-05	Education, Outreach and Marketing
	100-001-05L	Education, Outreach and Marketing (Local)
	100-007-02	Information Resources Center
	100-007-21	Local Government Services
10. Strengthen Internal Functions & Protocols * Implement more efficient & transparent budgeting * Improve procurement & contracting procedures	100-001-02	Program Management
	100-001-07	Overall Work Program

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2019-2020 DRAFT BUDGET AND OWP
SUMMARY OF REVENUE CHANGES BY FUNIDNG SOURCE**

Funding Source	FY2018-2019 Amendment#3	FY2019-2020 Proposed	Change	%
Federal Funding Sources	\$ 11,945,558	\$ 10,173,118	\$ (1,772,440)	-14.8%
Federal Highway Administration (FHWA) Metropolitan Planning (PL)	2,914,877	2,928,346	13,469	0.5%
Federal Highway Administration (FHWA) Metropolitan Planning (PL) - Carryover	1,008,676	100,000	(908,676)	-90.1%
Federal Transit Administration (FTA) Section 5303	67,698	987,719	920,021	1359.0%
Federal Transit Administration (FTA) Section 5303 - Carryover	17,876	75,000	57,124	319.6%
Federal Transit Administration (FTA) Section 5304	61,017	-	(61,017)	-100.0%
Federal Transit Administration (FTA) Section 5307	768,393	545,562	(222,831)	-29.0%
FHWA SPR/Caltrans Planning Grants Carryover	808,629	471,253	(337,376)	-41.7%
Congestion Mitigation and Air Quality	4,711,434	4,320,102	(391,332)	-8.3%
Regional Surface Transportation Program	1,090,676	745,136	(345,540)	-31.7%
FTA Transit-Oriented Development (TOD) Pilot Program Grant	496,282	-	(496,282)	-100.0%
State Funding Sources	4,472,692	3,286,237	(1,186,455)	-26.5%
Planning, Programming, Monitoring	976,650	731,227	(245,423)	-25.1%
FY 17/18 SB1 Adaptation Planning Grant	118,146	27,738	(90,408)	-76.5%
FY 19/20 SB1 Sustainable Communities Formula	-	774,991	774,991	100.0%
FY 18/19 SB1 Sustainable Communities Formula	801,927	-	(801,927)	-100.0%
FY 17/18 SB1 Sustainable Communities Formula	186,700	-	(186,700)	-100.0%
FY 18/19 SB1 Sustainable Communities Competitive	604,939	181,614	(423,325)	-70.0%
FY 17/18 SB1 Sustainable Communities Competitive	302,181	118,277	(183,904)	-60.9%
High Occupancy Vehicle Fines	27,000	27,000	-	0.0%
State Highway Account (SHA)	-	184,022	184,022	100.0%
State of California Food and Agriculture	-	-	-	0.0%
Low Carbon Transit Operations Program (LCTOP)	152,814	113,934	(38,880)	-25.4%
Public Transportation Modernization, Improvement & Service Enhancement Account (PTMSEA)	1,302,334	1,127,433	(174,901)	-13.4%
Local Funding Sources	7,557,026	5,459,724	(2,097,301)	-27.8%
Transportation Development Act - Planning & Administration	3,842,549	4,038,046	195,497	5.1%
Placer County Transportation Planning Agency (PCTPA) RPA	397,000	397,000	-	0.0%
Placer County Transportation Planning Agency (PCTPA) LTF	38,172	38,172	-	0.0%
Sacramento Metro Air Quality Management District (SMAQMD)	149,468	149,000	(468)	-0.3%
El Dorado County Transportation Commission (EDCTC) LTF	99,361	106,945	7,584	7.6%
SECAT Savings	340,000	-	(340,000)	-100.0%
Other Local Revenues (grants, etc.)	2,690,476	730,562	(1,959,914)	-72.8%
Services to Others	4,341,892	3,597,621	(744,271)	-17.1%
Capitol Valley Regional SAFE	4,016,892	3,270,800	(746,092)	-18.6%
Glenn County SAFE	-	27,424	27,424	100.0%
Sacramento County (ALUC)	325,000	299,397	(25,603)	-7.9%
In-Kind Funds from Others	140,000	95,760	(44,240)	-31.6%
In-Kind from Others	140,000	95,760	(44,240)	-31.6%
Board of Directors and Advocacy	475,125	601,293	126,168	26.6%
Member Dues	475,125	601,293	126,168	26.6%
Use of Fund Balance/other Local Activities	2,078,314	1,721,550	(356,764)	-17.2%
Use of SACOG Managed Fund Committed to Projects	1,049,814	1,010,000	(39,814)	-3.8%
Local TDA	98,500	101,550	3,050	3.1%
Use of SACOG Undesignated Fund Balance for Capital Equipment	930,000	610,000	(320,000)	-34.4%
TOTAL OWP REVENUES	\$ 31,010,606	\$ 24,935,303	\$ (6,075,303)	-19.6%

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2019-2020 DRAFT BUDGET AND OWP
SUMMARY OF REVENUES AND EXPENDITURES**

REVENUES:**Overall Work Program:**

Federal	\$ 10,173,118
State	3,286,237
Local	5,459,724
Services to Others	3,597,621
In-Kind & Matching Funds from Others	95,760
Use of SACOG Managed Fund Committed to Projects	1,010,000
Subtotal - OWP Revenues	23,622,460

Board of Directors and Advocacy

Member Dues	601,293
Subtotal - Board and Advocacy Revenues	601,293

Local Activities

Local (TDA)	101,550
Subtotal - Local Activities Revenues	101,550

Capital Assets

SACOG Financing Corporation	400,000
Capital Equipment Reserve	210,000
Subtotal - Capital Asset Revenues	610,000

TOTAL REVENUES	24,935,303
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EXPENDITURES:¹**Overall Work Program:**

Direct Labor	3,678,226
Fringe Costs	5,283,959
Direct Consulting Costs	4,818,760
Direct Pass - through to Other Agencies	2,856,940
Direct Pass - through SACOG Managed Fund Project Expenditures	1,000,000
Direct Other Costs (Printing, meetings, etc)	2,633,060
Indirect Costs ² (allocated amount)	3,242,495
Indirect Costs distributed carry forward from FY 2017-18	(236,429)
Total OWP Expenditures	23,277,011

Board of Directors and Advocacy Costs

Direct Labor	104,457
Fringe Costs	153,333
Indirect Costs	92,209
Other (Non-Staff Costs)	251,294
Total Board of Directors and Advocacy Costs	601,293

Other Local Costs	101,550
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Capital Asset Costs	610,000
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TOTAL FY 2019-20 EXPENDITURE BUDGET	24,589,854
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Deferred Costs³	109,020
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TOTAL EXPENDITURES	\$ 24,698,874
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Total Revenues Less Total Expenditures	236,429
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¹ Some costs will carryforward into future years. Future costs are offset by revenues.

² SACOG does not budget for depreciation. However, it is included in the indirect costs for calculation of the Indirect Cost rate. Estimated depreciation = \$65,000 annually.

³ Accounts for grant/partnership funding available in the current fiscal year, but expenditures are not expected until a future year. Two projects account for all of the deferred costs; the Data Bike Collection anticipates \$101,017, and the Rural Downtown/Main Street Planning in the Sacramento Region anticipates \$8,003.

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCALYEAR 2019-2020 DRAFT BUDGET AND OWP
SUMMARY OF OVERALL WORK PROGRAM (OWP) REVENUE SOURCES**

		Percentage of Total
Federal Funding:	\$ 10,173,118	43%
Federal Highway Administration Metropolitan Planning (PL)	2,928,346	
Federal Highway Administration Metropolitan Planning (PL) - Carryover	100,000	
Federal Transit Administration (FTA) Section 5303	987,719	
Federal Transit Administration (FTA) Section 5303 - Carryover	75,000	
Federal Transit Administration (FTA) Section 5307	545,562	
FHWA SPR/Caltrans Planning Grants Carryover	471,253	
Congestion Mitigation and Air Quality	4,320,102	
Regional Surface Transportation Program	745,136	
State of California Funding:	3,286,237	14%
Planning, Programming, Monitoring	731,227	
FY 17/18 SB1 Adaptation Planning Grant	27,738	
FY 19/20 SB1 Sustainable Communities Formula	774,991	
FY 18/19 SB1 Sustainable Communities Competitive	181,614	
FY 17/18 SB1 Sustainable Communities Competitive	118,277	
High Occupancy Vehicle Fines	27,000	
State Highway Account Grant (SHA)	184,022	
Low Carbon Transit Operations Program (LCTOP)	113,934	
Public Transportation Modernization, Improvement & Service Enhancement Account (PTMSEA)	1,127,433	
Local Funds:	5,459,724	23%
Transportation Development Act - Planning & Administration	4,038,046	
Placer County Transportation Planning Agency (PCTPA) RPA	397,000	
Placer County Transportation Planning Agency (PCTPA) LTF	38,172	
Sacramento Metro Air Quality Management District (SMAQMD)	149,000	
El Dorado County Transportation Commission (EDCTC) LTF	106,945	
Other Local Revenues (grants, etc.)	730,562	
Services to Others:	3,597,621	15%
Capitol Valley Regional SAFE (SAFE)	3,270,800	
Glenn County SAFE	27,424	
Sacramento County (ALUC)	299,397	
In-Kind Funds from Others:	95,760	0%
Remaining in-kind	95,760	
Total Current Year Funds	22,612,460	96%
Use of SACOG Managed Fund Committed to Projects	1,010,000	4%
Total Use of Fund Balance	1,010,000	4%
Total OWP Revenues	\$ 23,622,460	100%

Project Code	Project Name	Toll Credits ¹	FHWA PL	FHWA PL Carryover	FTA 5303	FTA 5303 Carryover	SPR - Caltrans Planning Grants Carryover	FY 17/18 SB1 Adaptation Planning Grant	FY 19/20 SB1 Sustainable Communities Formula	FY 18/19 SB1 Sustainable Communities Competitive	FY 17/18 SB1 Sustainable Communities Competitive	State Highway Account (SHA)	Other Local, State, or Federal	Total Revenues ²
100-001-02	Program Management	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$597,153	\$597,153
100-001-05	Education, Outreach and Marketing	70,161	611,688											611,688
100-001-05L	Education, Outreach and Marketing (Local)												113,967	113,967
100-001-06-Y2	SACOG Civic Lab Year 2												67,021	67,021
100-001-06-Y3	SACOG Civic Lab Year 3								62,859				8,144	71,003
100-001-07	Overall Work Program												66,864	66,864
100-001-08	Legislative Analysis	36,463			317,898									317,898
100-002-01G	Model Development and Support	56,414	491,838										133,945	625,783
100-002-01P	Model Development and Support - PCTPA												117,132	117,132
100-002-02	Pedestrian and Bicycle Planning												112,248	112,248
100-002-06	Major Investment Studies/Freight/Performance Targets												274,386	274,386
100-004-01	Regional Air Quality Planning												171,258	171,258
100-004-02	Regional Funding and Programming												549,306	549,306
100-004-04	Metropolitan Transportation Improvement Program & Project Delivery												512,755	512,755
100-004-07-FED	Transit Technical Assistance and Programming	52,604			458,621									458,621
100-004-11	Transit Asset Management Plan												71,778	71,778
100-005-02G	Data Development, Monitoring, and Support	105,353	918,513											918,513
100-005-02P	Data Development, Monitoring, and Support - PCTPA												125,346	125,346
100-005-03	Regional Housing Needs Planning												243,158	243,158
100-005-05	Rural-Urban Connections Strategy								628,100				81,377	709,477
100-005-06	Airport Land Use Commission - General												16,085	16,085
100-005-21	ALUCP/Mather Airport												299,397	299,397
100-006-04G	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) -General	86,225	751,748											751,748
100-006-04P	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) - PCTPA												192,694	192,694
100-006-04-EIR	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) Environmental Impact Report												585,840	585,840
100-006-04-ECO	Economic Prosperity Partnership								84,032				60,504	144,536
100-006-04-IMP	Blueprint and MTP/SCS Implementation	29,198	154,559	100,000									10,353	264,912
100-006-11	Performance-Based Planning and Programming	32,827			211,200	75,000							9,932	296,132
100-007-02	Information Resources Center												221,443	221,443
100-007-03	Transportation Development Act Administration												676,560	676,560
100-007-07	Transportation Demand Management												2,670,102	2,670,102
100-007-07-MIX	Mobility Innovation Exchange												150,000	150,000
100-007-21	Local Government Services												203,379	203,379
100-007-25	Congestion Management Program												58,343	58,343
Total - Element 100		469,245	2,928,346	100,000	987,719	75,000	0	0	774,991	0	0	0	8,400,470	13,266,526
200-002-13	Interagency Household Travel Survey Program (Phases I&II)												29,374	29,374
200-002-15	SACOG Big Data for Transportation Planning Pilot Project						400,000						295,784	695,784
200-003-22	Proposition 1B Transit Program Administration												38,561	38,561
200-003-32	Feasibility Study for Expanding Davis-Sacramento Rail												45,217	45,217
200-003-33	SB743 Tools for Local Implementation						71,253						81,056	152,310
200-003-34	Rural Downtown/Main Street Planning in the Sacramento Region									181,614			23,530	205,144
200-010-01	Optimizing Transit and TOD in the Sacramento Region										118,277		155,323	273,601
200-010-02	Regional Transit Optimization and Prioritization Plan											184,022	23,842	207,864
200-010-13	Transportation Project-level Climate Adaptation Strategies for the Sacramento Region							27,738					39,465	67,203
Total - Element 200		-	-	-	-	-	471,253	27,738	-	181,614	118,277	184,022	732,153	1,715,058
220-003-27	Regional Bike/Ped Data Collection												457,486	457,486
220-011-01	Innovative Transit Stop Development												60,000	60,000
220-011-02	Franklin Community Climate and Revitalization Playbook												50,000	50,000
Total - Element 220		-	-	-	-	-	-	-	-	-	-	-	567,486	567,486
300-003-30	Regional Bike Share Pilot Project												1,599,000	1,599,000
Total - Element 300		-	-	-	-	-	-	-	-	-	-	-	1,599,000	1,599,000
301-009-05	Downtown Riverfront Streetcar Project												230,499	230,499
Total - Element 301		-	-	-	-	-	-	-	-	-	-	-	230,499	230,499
302-004-06	Connect Card Implementation												1,816,408	1,816,408
302-004-07	Connect Card Operations												129,260	129,260
Total - Element 302		-	-	-	-	-	-	-	-	-	-	-	1,945,668	1,945,668
400-008-11	SACOG Managed Fund Projects												1,000,000	1,000,000
Total - Element 400		-	-	-	-	-	-	-	-	-	-	-	1,000,000	1,000,000
500-007-08	511/STARNET Operations												490,000	490,000
500-007-08 SAFE	511/STARNET Operations-SAFE												79,019	79,019
500-007-09	Regional ITS Master Plan and Architecture Update												250,000	250,000
500-007-09 SAFE	Regional ITS Master Plan and Architecture Update-SAFE												84,560	84,560
500-015-01	Capitol Valley SAFE												2,367,221	2,367,221
500-015-02	Glenn County SAFE												27,424	27,424
Total - Element 500		-	-	-	-	-	-	-	-	-	-	-	3,298,224	3,298,224
TOTAL ALL ELEMENTS		\$469,245	\$2,928,346	\$100,000	\$987,719	\$75,000	\$471,253	\$27,738	\$774,991	\$181,614	\$118,277	\$184,022	\$17,773,499	\$23,622,459

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2019-2020 DRAFT BUDGET AND OWP
OVERALL WORK PROGRAM - PROJECT EXPENDITURE DETAIL**

Project Code	Project Name	Total Expenditures	Salaries	Fringe Benefits	Indirect Services	Consultant	Other
100-001-02	Program Management	\$ 597,153	\$ 178,220	\$ 261,610	\$ 157,323	\$ -	\$ -
100-001-05	Education, Outreach and Marketing	611,688	180,409	264,823	159,256	7,200	-
100-001-05L	Education, Outreach and Marketing (Local)	113,967	34,014	49,929	30,025	-	-
100-001-06-Y2	SACOG Civic Lab Year 2	67,021	20,002	29,361	17,657	-	-
100-001-06-Y3	SACOG Civic Lab Year 3	71,003	21,191	31,106	18,706	-	-
100-001-07	Overall Work Program	66,864	19,956	29,293	17,616	-	-
100-001-08	Legislative Analysis	317,898	94,518	138,744	83,436	-	1,200
100-002-01G	Model Development and Support	625,782	186,765	274,152	164,866	-	-
100-002-01P	Model Development and Support - PCTPA	117,132	34,958	51,315	30,859	-	-
100-002-02	Pedestrian and Bicycle Planning	112,248	33,500	49,175	29,572	-	-
100-002-06	Major Investment Studies/Freight/Performance Targets	274,386	81,891	120,207	72,289	-	-
100-004-01	Regional Air Quality Planning	171,258	49,918	73,275	44,065	-	4,000
100-004-02	Regional Funding and Programming	549,306	163,940	240,648	144,718	-	-
100-004-04	Metropolitan Transportation Improvement Program & Project Delivery	512,755	128,857	189,150	113,748	80,000	1,000
100-004-07-FED	Transit Technical Assistance and Programming	458,621	122,251	179,453	107,917	45,000	4,000
100-004-11	Transit Asset Management Plan	71,779	5,306	7,789	4,684	-	54,000
100-005-02G	Data Development, Monitoring, and Support	918,513	256,223	376,110	226,180	25,000	35,000
100-005-02P	Data Development, Monitoring, and Support - PCTPA	125,346	37,409	54,913	33,023	-	-
100-005-03	Regional Housing Needs Planning	243,158	73,780	94,249	65,129	10,000	-
100-005-05	Rural-Urban Connections Strategy	709,477	210,251	308,628	185,599	-	5,000
100-005-06	Airport Land Use Commission - General	16,085	3,308	4,856	2,921	5,000	-
100-005-21	ALUCP/Mather Airport	299,397	13,785	20,235	12,169	233,208	20,000
100-006-04G	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) -General	751,748	200,483	294,289	176,976	65,000	15,000
100-006-04P	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) - PCTPA	192,694	57,509	84,418	50,766	-	-
100-006-04-EIR	2020 Metropolitan Transportation Plan/ Sustainable Communities Strategy (MTP/SCS) Environmental Impact Report	585,840	91,875	134,863	81,102	247,000	31,000
100-006-04-ECO	Economic Prosperity Partnership	144,536	35,675	52,368	31,492	25,000	-
100-006-04-IMP	Blueprint and MTP/SCS Implementation	264,912	68,617	100,723	60,572	35,000	-
100-006-11	Performance-Based Planning and Programming	296,132	68,981	101,258	60,893	65,000	-
100-007-02	Information Resources Center	221,443	65,493	96,137	57,814	-	2,000
100-007-03	Transportation Development Act Administration	676,560	99,525	146,093	87,856	336,086	7,000
100-007-07	Transportation Demand Management	2,670,102	374,820	464,411	330,871	-	1,500,000
100-007-07-MIX	Mobility Innovation Exchange	150,000	38,052	55,857	33,591	15,000	7,500
100-007-21	Local Government Services	203,379	60,698	89,099	53,581	-	-
100-007-25	Congestion Management Program	58,343	17,412	25,560	15,371	-	-
Total - Element 100		13,266,526	3,129,595	4,494,095	2,762,643	1,193,494	1,686,700

SACRAMENTO AREA COUNCIL OF GOVERNMENTS
 FISCAL YEAR 2019-2020 DRAFT BUDGET AND OWP
 OVERALL WORK PROGRAM - PROJECT EXPENDITURE DETAIL

Project Code	Project Name	Total Expenditures	Salaries	Fringe Benefits	Indirect Services	Consultant	Other
200-002-13	Interagency Household Travel Survey Program (Phases I&II)	29,374	-	-	-	-	29,374
200-002-15	SACOG Big Data for Transportation Planning Pilot Project	695,784	28,587	41,963	25,235	600,000	-
200-003-22	Proposition 1B Transit Program Administration	38,561	11,509	16,893	10,159	-	-
200-003-32	Feasibility Study for Expanding Davis-Sacramento Rail	45,217	10,510	15,428	9,278	10,000	-
200-003-33	SB743 Tools for Local Implementation	152,310	15,891	23,326	14,027	99,066	-
200-003-34	Rural Downtown/Main Street Planning in the Sacramento Region	197,141	24,813	36,424	21,904	114,000	-
200-010-01	Optimizing Transit and TOD in the Sacramento Region	273,601	65,480	96,118	57,802	54,200	-
200-010-02	Regional Transit Optimization and Prioritization Plan	207,864	5,041	7,400	4,450	190,973	-
200-010-13	Transportation Project-level Climate Adaptation Strategies for the Sacramento Region	67,203	9,611	14,108	8,484	35,000	-
Total - Element 200		1,707,055	171,442	251,660	151,340	1,103,239	29,374
220-003-27	Regional Bike/Ped Data Collection	356,469	23,718	34,815	20,937	-	277,000
220-011-01	Innovative Transit Stop Development	60,000	-	-	-	50,000	10,000
220-011-02	Franklin Community Climate and Revitalization Playbook	50,000	-	-	-	-	50,000
Total - Element 220		466,469	23,718	34,815	20,937	50,000	337,000
300-003-30	Regional Bike Share Pilot Project	1,599,000	-	-	-	331,434	1,267,566
Total - Element 300		1,599,000	-	-	-	331,434	1,267,566
301-009-05	Downtown Riverfront Streetcar Project	230,499	50,885	74,695	44,919	-	60,000
Total - Element 301		230,499	50,885	74,695	44,919	-	60,000
302-004-06	Connect Card Implementation	1,816,407	67,500	99,084	59,586	1,590,238	-
302-004-07	Connect Card Operations	129,260	38,578	56,628	34,054	-	-
Total - Element 302		1,945,668	106,078	155,712	93,640	1,590,238	-
400-008-11	SACOG Managed Fund Projects	1,000,000	-	-	-	-	1,000,000
Total - Element 400		1,000,000	-	-	-	-	1,000,000
500-007-08	511/STARNET Operations	490,000	-	-	-	115,000	375,000
500-007-08 SAFE	511/STARNET Operations-SAFE	79,019	23,583	34,618	20,818	-	-
500-007-09	Regional ITS Master Plan and Architecture Update	250,000	-	-	-	250,000	-
500-007-09 SAFE	Regional ITS Master Plan and Architecture Update-SAFE	84,560	29,854	28,352	26,354	-	-
500-015-01	Capitol Valley SAFE	2,367,221	143,071	210,014	126,296	185,355	1,702,486
500-015-02	Glenn County SAFE	27,424	-	-	-	-	27,424
Total - Element 500		3,298,224	196,508	272,983	173,467	550,355	2,104,910
TOTAL ALL WORK ELEMENTS		\$ 23,513,440	\$ 3,678,226	\$ 5,283,959	\$ 3,246,945	\$ 4,818,760	\$ 6,485,550

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2019-2020 DRAFT BUDGET AND OWP
INDIRECT COSTS**

Total Direct Salaries from OWP (includes BOA) \$ 3,777,643

Total Indirect Expenditures 3,098,275

Carry Forward (+/-) from FY 2017-18 236,429

Adjusted Indirect Total Costs **3,334,705**

INDIRECT RATE - FY 2018-19

(Total Adjusted Indirect Costs ÷ Total Direct Salaries
from OWP)

88.27%

EXPENDITURES:

Amount

Consultant 184,820

Legal Service 90,000

Other 25,000

Periodicals 3,750

Supplies 66,000

Postage 10,000

Telecommunications 36,000

Membership 30,000

Depreciation 65,000

Insurance 98,000

Building Rent-Meridian Plaza 520,000

Vehicle Parking 9,120

Office Equip < \$5,000 82,500

Recruitment 12,000

Career Development Program 100,000

Computer Software & Maint 122,219

Temporary Service 7,000

Indirect Staffing (Base Salary + Fringe only) 1,636,866

TOTAL FOR FY 2018-19 **\$ 3,098,275**

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2019-20 DRAFT BUDGET AND OWP
CAPITAL ASSET EXPENDITURE BUDGET**

REVENUE

Leasehold Improvements (Financing Corp)	\$ 400,000
Capital Equipment Reserve	210,000
Total Revenue	610,000

EXPENDITURES

Software and Equipment >\$5,000	210,000
Furniture & Fixtures	200,000
Equipment	200,000
Total Expenditures	\$ 610,000

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
FISCAL YEAR 2019-2020 DRAFT BUDGET AND OWP
BOARD OF DIRECTORS AND ADVOCACY BUDGET**

REVENUE:

Membership Dues	\$ 601,293
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TOTAL REVENUES:

	601,293
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EXPENDITURES:

Other (SB1 Education, legal, printing)	10,000
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Non-staff Civic Lab Years 2 & 3	30,000
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Non-staff Regional Futures Forum	20,000
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Membership	15,000
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Board Reimbursement	60,000
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Lobbyist	30,000
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Meetings	66,293
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Peer Region Tours	20,000
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Labor, Benefits, and Overhead - Advocacy	150,000
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Labor, Benefits, and Overhead - Technical Assistance	200,000
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TOTAL EXPENDITURES

	\$ 601,293
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