

# Cooperative Fuel and Lubricants Contract

## Shared Services

Since 2012, SACOG has undertaken the Shared Services initiative acting as a convener or direct service provider to look at opportunities for cost savings and enhanced services for our member cities, counties, as well as special districts and transit agencies. This is accomplished through coordination with local government departments on opportunities for joint contracting, shared services, and other innovative efforts that make delivering government services more efficient or effective.

## Fuel & Lubricants Contract

In December of 2014 SACOG executed a master agreement through a full solicitation establishing a pooled contract of fuels and lubricants available to local government agencies. We recently decided to release a new solicitation for 2018, and have administered a survey to better understand interest in participating in a cooperative fuel procurement and gather purchasing data to include in a pooled solicitation. The cooperative contracting approach is performed to reduce both soft costs associated with agency completing a full procurement and hard costs through a bulk purchase resulting economies of scale.

Commodities available under the contract include:

- Unleaded
- ULS Diesel
- Renewable Diesel
- Red-Dyed Diesel
- CNG
- Ethanol
- Propane
- Cardlock fueling
- Various Lubricants

## Our Ask

While there is no commitment required to participate, if you would like to list your fuel purchasing quantities in the agreement you can follow-up with me, and I can send over the survey, or you can select the link survey [HERE](#). The solicitation is anticipated to have a release in June with an updated contract available in August/September for piggyback. The survey asks for your contact information, or you can follow-up with Conor at the email listed below.

## Other/Upcoming Cooperative Efforts

[Joint HR Services Contract](#) – Cooperative master agreement available to local governments for complete and individual classification and compensation updates, classification audits, and a variety of on-call HR services (recruitment, general HR, non-legal investigations, change management & succession planning, etc.)

[HGACBuy National Cooperative](#) - A nationwide government procurement service striving to make the governmental procurement process more efficient. HGACBuy is known for handling complex procurements for capital equipment, emergency vehicles, and big-ticket infrastructure items but has a contract database giving access to nearly seven thousand products and services available to local governments around the United States.

[IBTS Regional Local Government Services](#) – Powered by the nonprofit entity IBTS, this regional contract provides access to a shared staffing approach between entities for services such as building code enforcement, pre-mitigation disaster plans, IT assistance, 24/7 customer service center, and more.

If you would just like to be involved in future shared service and cooperative contracting opportunities please email Conor Peterson, [cpeterson@sacog.org](mailto:cpeterson@sacog.org).