



SACOG Board of Directors

September 13, 2012

Authorize Connect Card Contract with Clever Devices, Inc.

Issue: A sole source contract is required with Clever Devices, Inc. (Clever) to implement an interface with existing technology and the smart card system on the Sacramento Regional Transit (RT) bus fleet.

Recommendation: The Transportation Committee recommends that the Board authorize the Chief Executive Officer to enter into sole source contract with Clever in an amount not to exceed \$325,000 to design and implement a software interface on the RT bus fleet.

Committee Action/Discussion: SACOG is implementing the Connect Card, a regional electronic transit fare system. In June 2011, the Board approved INIT as the primary vendor for Connect Card. This action initiated the implementation of the regional transit fare system. The Connect Card is transitioning from the system design phase to procurement/manufacturing. Entering into a contract with Clever is required to design a required software interface in the RT bus fleet.

Clever is the manufacturer of the data communications system currently deployed on RT buses. The system provides RT with a variety of services, including automatic vehicle location and bus stop management. Clever holds intellectual property rights to its data communications systems. Under the proposed contract, Clever will design a software interface to allow two-way messaging between the existing RT driver's control unit and the smart card validator, and to pass on bus stop data to the smart card system. INIT will work directly with Clever and will validate and certify the test protocols.

For reasons described above, a sole source contract with Clever is required to achieve the desired outcomes and interface with the existing Clever system on RT buses. SACOG staff has performed a cost analysis verifying the cost data for the design and implementation tasks. Negotiations over scope and other contractual terms are in a fast moving, dynamic phase. If contract documents are ready by the Board meeting date, they will be provided. The funding for the work is included in our approved Overall Work Program and is part of the project budget.

Project Background:

The Connect Card is a regional electronic transit fare system that will allow patrons to conveniently purchase fares in advance, seamlessly pay onboard bus fare and light rail fare at stations, and easily transfer between transit systems using one smart card. The Connect Card is anticipated to increase transit ridership across the region. The implementation of the Connect Card is being completed through a Consortium that includes SACOG and six different transit operators (Sacramento Regional Transit District, Yolo County Transportation District, Yuba-Sutter Transit, Elk Grove Transit, El Dorado Transit, and Folsom Stage Lines). A Memorandum of Understanding (MOU) between the Consortium partners was executed in May 2011. In June 2011, the Board of Directors approved INIT as the primary vendor for Connect Card implementation.

Approved by:

Mike McKeever
Chief Executive Officer

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