



**Item #12-6-12
Action**

Strategic Planning Committee

May 31, 2012

Approve Contract Amendment for State Advocacy Services

Issue: Should the Strategic Planning Committee extend the state advocacy contract with Molodanof Government Relations through FY 2012-13?

Recommendation: Staff recommends that the Strategic Planning Committee, with its delegated authority from the Board of Directors, authorize the Chief Executive Officer to extend the current contract with Molodanof Government Relations and allow for no more than \$20,000 in services for FY 2012-13.

Discussion: Jack Molodanof, President of Molodanof Government Relations, has represented SACOG since 2006. The Board reduced its state advocacy contract with Molodanof Government Relations last year from \$65,000 to \$20,000, achieved through a reduced scope and a shift from a retainer to hourly billing. The reduced scope was achieved by increased use of SACOG staff on legislative analysis and advocacy. Staff and Molodanof Government Relations have worked closely to ensure the agency's state advocacy needs are met. Staff recommends continuing in this contract with Molodanof Government Relations and continued savings to the benefit of the Board of Directors and Advocacy Budget.

Approved by:

Mike McKeever
Chief Executive Officer

MM:EJ:ef

Key Staff: Kirk Trost, Chief Operating Officer/General Counsel, (916) 340-6210
Rebecca Sloan, Director of External Affairs & Member Services, (916) 340-6224
Erik Johnson, Government & Media Affairs Coordinator, (916) 340-6247