

# SIERRA NORTHERN RAILWAY



# Operations and Operating Area

- Woodland to West Sacramento  
Freight Operations and Tourist Trains
- West Sacramento to Clarksburg  
Storage of freight cars
- Port of Sacramento  
Freight Operations
- McClellan Park  
Freight Operations

# Operations and Operating Area

- Riverbank Industrial Complex  
Freight Operations
- Willits to Fort Bragg  
Tourist Trains (Skunk)
- Oakdale to Sonora  
Freight Operations and Tourist Trains



# Product Mix

- Woodland  
Plastics, Lumber, Canned Goods, Tomato Paste, Agricultural Lime, Calcium Carbide, Grain
- Port of Sacramento  
Grain, Chemicals, Aggregate, Lumber, Machinery
- McClellan Park  
Grain, Chemicals, Lumber, Gypsum Wallboard, Stabilization Lime and Lime Products, Pumice, Steel and Steel Products, Machinery, Propane, Recycled Products
- Oakdale/Riverbank  
Lumber, Propane, Steel, Recycled Products

# Present Demand

- McClellan Park

At McClellan Park from 0 to 5000 cars in 2005

A forecast of at least a 10% increase for MCP

A very enlightened developer has made this possible

- Port of Sacramento

While slow compared to years past it is hoped that the new management team will revive the traffic base

- Woodland

Demand is steady but limited by zoning and available rail served property





# Present Demand

- Oakdale

Location – Location –Location

- Riverbank

The base closure plan has identified the facility for closure in the near future. We are hoping for a McClellan Park type developer to help in the development.

# Future Development and Demand

- Demand is outstripping supply and capacity causing higher rates, slower transit times on all products. Fuel surcharges are also raising prices.  
Class I railroads are implementing 'exit' strategies on various commodities

# Barriers

- Zoning and Planning  
Permitting and the process
- Government Regulation  
State and Federal
- Public view of railroad operations

# Future for SERA

## New Acquisitions

Primarily in Western States

## New industrial areas

West Sacramento

## Property Acquired from Class I carriers

Riverbank to Oakdale line