



SACOG Board of Directors

March 10, 2010

Authorize Release of Draft Budget Fiscal Year 2010/11 for Public Review

Issue: Draft budgets for SACOG and Board and Advocacy Funds

Recommendation: That the Government Relations & Public Affairs Committee recommends that the Board release the two draft budgets for public comment and further refinement.

Committee Action/Discussion: SACOG manages two primary budgets. The first and largest being the OWP budget, which covers the agency's basic operations and is funded mainly through several continuing federal and state revenue sources, supplemented by short-term specific discretionary and non-discretionary grants and contracts. The second budget is much smaller, and covers Board costs such as per diem and mileage expenses, as well as the agency's state and federal advocacy efforts. It is primarily funded by annual dues payments from SACOG member cities and counties and a portion of SACOG's interest earnings, consistent with federal and state requirements.

SACOG OPERATIONS BUDGET:

The OWP budget for the current fiscal year was challenging to balance. The budget included a commitment by staff to contain costs through a minimum of \$175,000 in personnel cost reductions, made possible in part through a voluntary change in the labor agreement with our employees to eliminate a cost of living increase for the year and lower the floor of future cost of living increases from 2 percent annually to 0 percent annually. Staff also continues to manage extra programming rounds this year related primarily to the federal stimulus bills while absorbing these costs because no additional revenue sources have been available. We also have partially transitioned our intern staff from paid to volunteer positions, and increased the total number of positions with volunteers. Overall, cost reductions this year are running higher than expected, including over twice as much savings as projected in the personnel budget and over \$100,000 in savings annually projected from a re-negotiated building lease.

The budget for the upcoming fiscal year is even more challenging, primarily due to coming to the end of some significant discretionary earmarks/grants (Boxer and Blueprint) combined with reduced LTF planning and administration funds due to the declines in sales taxes. SACOG is aggressively pursuing multiple sources to replace and enhance the declining discretionary funding, but it will be several months before we can count any of these opportunities as secured. The budget includes personnel cost savings of over \$400,000 beyond what you might consider a baseline condition. We are still working on the specific sources of these savings, but candidates include another year of zero cost of living increases, targeted vacant positions, and reductions in long-term benefits costs for new employees, enhanced use of volunteer interns, and a variety of other options. We will include the details in the final budget the Board is asked to approve in May after we have completed negotiations with the Employee Association and contract employees.

We also have increased our efforts to be entrepreneurial and generate new revenue sources. The draft budget for next year includes revenue from special state and federal grants and contracts that our modeling staff have been successful in winning due to the agency's reputation for state-of-the-art work on this area. We also have an agreement with UC Davis to start integrating our modeling programs and trade limited amounts of Gordon Garry's time for much higher amounts of graduate student assistance. We are aggressively pursuing many more specialized grants, contracts and partnership opportunities.

In spite of tight cost containment and some success with short-term new revenues, the cost of the draft Overall Work Program, when combined with projected revenue streams, yields an approximate shortfall of just over \$1,000,000 next year. That assumption includes no new revenues, only revenue from continuous sources and grants/contracts that currently are signed. We are requesting conditional approval from the Board to use up to

that amount in our reserves, but only if needed.

We have just over \$6,000,000 available reserves, currently targeted by the Board in a building fund (\$4,000,000), legal reserve fund (\$500,000) and Operating fund (\$1,500,000). Together these reserves represent between eight and nine months operating reserve for core costs and we have not used any of these funds except for short-term cash flow management in my five years as Executive Director. If we needed to draw down the reserves by the full \$1,000,000 we would still have over six months operating reserves. Our very rough estimate is that if we received no additional revenues our deficits for the two years following this year would be approximately half this amount, under \$500,000 each year. Under what we believe is a worst case scenario if we needed to spend that additional \$1,000,000 all from reserves we would still have about five months operating reserves three years from now.

A key strategic date for this organization is December, 2011. That is when our next MTP must be completed, under provisions both of SB375 and the Federal Clean Air Act. While staff feels strongly that we need to continue with a full work program right now, if the economy is still bad two years from now and revenues continue to be low, it would be much less disruptive to members under a worst case scenario to consider ramping back the overall SACOG work program at that time.

We are aggressively seeking new revenues from a variety of sources, including state grants, a federal earmark for \$1 million, and numerous federal grants directly related to the update to our MTP and the Rural-Urban Connections Strategy (RUCS) project. We are optimistic that we will succeed and not need to use any of the reserves this year, but for workload planning purposes we need the assurance that, if needed, the reserves will be available to fund the work program fully this year.

The work program acknowledges the need for us to ramp up some activities as we start the next MTP, including enhanced CEQA analysis to be able to deliver the regulatory reform advantages available to our members through SB375. The work program also acknowledges that we still have much to do to successfully complete the RUCS project including work on regulatory reform we are involved in with the federal resource agencies. There are other related initiatives consistent with our new Strategic Plan for which we are also pursuing new revenue. We will come to the Board for case by case approvals to add the costs and revenues to the OWP if we are successful in any of these pursuits.

BOARD AND ADVOCACY BUDGET:

In response to a member request last year we utilized a small a portion of the Board and Advocacy reserve to cover the 20 percent reduction in membership dues last year. In order to keep next years dues the same as the current year, we are recommending spending an additional \$49,976 from the reserves to fund a 22 percent reduction for this coming year. The percentage reduction is a little higher next year because of a slight increase in population, which affects the dues calculation. Our costs in this budget are running slightly lower than projected this year and the contract reductions we negotiated with our federal and state advocates last year continue to generate savings this coming fiscal year. We can provide the 22 percent fee reduction to members and are projecting \$150,042 in remaining in reserves at June 30, 2011. We believe that is adequate and prudent.

Approved by:

Mike McKeever
Executive Director

MM:DG:sb
Attachments

Key Staff: Dave Ghiorso, Acting Finance Manager, (916) 340-6258

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Combined SACOG Operations and Board and Advocacy Budgets for Revenues and Expenditures

REVENUES:

Federal	\$	28,461,711
State	\$	5,082,535
Local (includes Board and Advocacy)	\$	2,599,838
Services to Others	\$	370,653
In-Kind Funds from Others	\$	1,054,154
TOTAL REVENUES	\$	37,568,891

EXPENDITURES:

Direct Labor and Benefits	\$	5,360,098
Indirect Costs for OWP reporting purposes only	\$	3,312,711
Less: Indirect cost Carryover from FY 08/09 included in Indirect Cost calculation (above)	\$	(396,051)
Direct Consulting Costs	\$	4,437,199
Direct Pass-through to Other Agencies	\$	17,273,174
Direct Equipment/Software for the Connect Card Project	\$	7,273,434
Other Direct Costs	\$	854,476
Total OWP Expenditures	\$	38,115,041

OTHER EXPENDITURES:

Board of Director and Advocacy		399,246
Outlay for Capital Equipment and Furniture		100,000
TOTAL EXPENDITURES	\$	38,614,287

Transfers from the SACOG Reserve Fund Accounts	\$	1,045,396
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NET REVENUES LESS EXPENDITURES

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SACRAMENTO AREA COUNCIL OF GOVERNMENTS

Fiscal Year 2010-2011

SUMMARY OF COMBINED BUDGETS FOR REVENUES AND EXPENDITURES

	Administration Fund w/o the SECAT Project & w/o Pass through Projects	SECAT Project	Other Pass Through Projects that mostly effect other agencies	Program and Pass through for OWP Reporting Purposes
REVENUES:				
Federal	\$ 12,683,792	\$ 6,500,000	\$ 9,277,919	\$ 28,461,711
State	5,082,535	-	-	5,082,535
Local (includes Board and Advocacy)	2,595,823	-	4,015	2,599,838
Services to Others	370,653	-	-	370,653
In-Kind Funds from Others	162,327	845,000	46,827	1,054,154
TOTAL REVENUES	\$ 20,895,130	\$ 7,345,000	\$ 9,328,761	\$ 37,568,891
EXPENDITURES:				
Direct Labor and Benefits	\$ 5,351,408		\$ 8,690	\$ 5,360,098
Indirect Costs for OWP reporting purposes only**	3,307,341		5,370	3,312,711
***Less: Indirect cost Carryover from FY 08/09 included in Indirect Cost calculation (above)	(396,051)			(396,051)
Direct Consulting Costs	4,437,199			4,437,199
Direct Pass-through to Other Agencies	613,473	7,345,000	9,314,701	17,273,174
Direct Equipment/Software for the Connect Card Project	7,273,434			7,273,434
Other Direct Costs	854,476			854,476
Total OWP Expenditures	\$ 21,441,280	\$ 7,345,000	\$ 9,328,761	\$ 38,115,041
OTHER EXPENDITURES:				
Board of Director and Advocacy	399,246			399,246
Outlay for Capital Equipment and Furniture	100,000			100,000
TOTAL EXPENDITURES	\$ 21,940,526	\$ 7,345,000	\$ 9,328,761	\$ 38,614,287
Transfer of funds from the SACOG Reserve Account	\$ 1,045,396			\$ 1,045,396
Net Revenues over Expenditures	\$ -	\$ -	\$ -	\$ -

*SACOG Budget operations take place within the Planning and Administration Fund, as defined in SACOG's Annual Comprehensive Financial Report (CAFR). The Board and Advocacy (B&A) Fund is a designated Fund with this Fund. We are showing the B&A in the summary and also as two separate pages, in this analysis.

**This dollar amount includes the \$396,051 carryover number from the cumulative FY 08/09 Indirect cost calculation, per Caltrans ICAP audit procedures. This number has to match the OWP indirect costs shown on the OWP Expenditure page. These are costs that SACOG could not recover from past years, that Caltrans allows future recovery for. Essentially, SACOG can obtain reimbursement (via a higher indirect rate) for past years expenses. However, this is not guaranteed, and subject to various factors.

*** The \$396,051 number is now shown as a negative in the annual SACOG budget, because the real benefit of the carryover reimbursement is not guaranteed, and can change, because it is based on many factors. It would not be wise for SACOG to rely on this revenue to cover its current budget expenditures. and as such, it is removed from the overall SACOG budget calculation.

SACRAMENTO AREA COUNCIL OF GOVERNMENTS OPERATIONS BUDGET

Fiscal Year 2010-2011

SUMMARY OF SACOG COMBINED BUDGETS REVENUE SOURCES

	*Planning and Administration Fund w/o the SECAT Project & w/o Pass through Projects	SECAT Project	Through Projects that mostly effect other agencies	Total for OWP Reporting Purposes
Federal Funding:				
Federal Highway Administration - Metropolitan Planning (PL)	\$ 2,507,004			\$ 2,507,004
Federal Transit Administration (Section 5303)	773,919			773,919
Federal Transit Administration (Section 5304)	158,796		392,425	551,221
Congestion Mitigation and Air Quality	8,225,667	6,500,000		14,725,667
Federal Highways Administration - Sen. Boxer Earmark	616,000			616,000
Caltrans Regional Blueprint Planning	228,724			228,724
Various Caltrans grant FHWA Partnership Planning grant	7,642			7,642
Caltrans Environmental Justice grant	147,348			147,348
FTA Administrative fee for JARC Program	18,692			18,692
FTA related Pass through			8,885,494	8,885,494
Federal Funding Total	\$ 12,683,792	\$ 6,500,000	\$ 9,277,919	\$ 28,461,711
State of California Funding:				
Planning, Programming, Monitoring	403,500			403,500
State Planning and Research and Public Transportation Account	28,846			28,846
Strategic Highway Research Program	124,840			124,840
Regional Surface Transportation Program	2,792,721			2,792,721
High Occupancy Vehicle Fines	40,000			40,000
Caltrans grant for the Agricultural Workers Transportation Plan	68,184			68,184
Caltrans Safe Routes to School grant	180,000			180,000
PTMISEA	1,444,444			1,444,444
State of California Funding Total	\$ 5,082,535	\$ -	\$ -	\$ 5,082,535
Local Funds:				
Transportation Development Act - Planning & Administration - Four Count	1,264,274		4,015	1,268,289
Transportation Development Act - Administration - Four County	424,093			424,093
Placer County Transportation Planning Agency (PCTPA)	173,023			173,023
El Dorado County Transportation Commission (EDCTC)	50,000			50,000
Capitol Valley Regional SAFE for 511/STARNET Capital Project	335,163			335,163
Member Dues - Board and Advocacy Fund	284,270			284,270
Interest Earnings - other - Board and Advocacy Fund	65,000			65,000
Local Funding Total	\$ 2,595,823	\$ -	\$ 4,015	\$ 2,599,838
Services to Others:				
Capitol Valley Regional SAFE + and 511/STARNET Operations	297,483			297,483
Glenn County SAFE	2,704			2,704
Yuba County - ALUC	70,466			70,466
Services to Others Total	\$ 370,653	\$ -	\$ -	\$ 370,653
In-Kind Funds from Others:				
SECAT Program		845,000		845,000
Transportation Management Associations (TMA's)	155,330			155,330
Remaining In-kind	6,997		46,827	53,824
In-Kind Funds from Others Total	\$ 162,327	\$ 845,000	\$ 46,827	\$ 1,054,154
TOTAL REVENUES:	\$ 20,895,130	\$ 7,345,000	\$ 9,328,761	\$ 37,568,891

SACOG OPERATIONS BUDGET

FY 2010-11 TOTAL OVERALL WORK PROGRAM DIRECT SERVICES AND PASS THROUGH PROJECT REVENUE ESTIMATES

Summary of Revenue vs Expenditures		
TOTAL BUDGET - Revenue	TOTAL BUDGET - Expenditures	Difference if () than expenses exceed revenues
1,407,063	1,407,063	0
247,789	247,789	0
340,178	340,178	0
290,148	290,148	0
174,527	174,527	0
354,421	354,421	0
1,196,240	1,196,240	0
191,468	191,468	0
96,159	96,159	0
181,531	181,531	0
188,939	188,939	0
90,165	90,165	0
54,124	54,124	0
21,128	21,128	0
18,581	18,581	0
20,460	20,460	0
125,507	125,507	0
208,178	208,178	0
676,213	676,132	81
7,483	7,483	0
33,805	33,805	0
45,653	45,653	0
58,366	58,366	0
73,184	73,184	0
180,000	179,918	82
0	0	0
25,000	25,000	0
79,775	79,775	0
172,947	172,948	(1)
8,949,543	9,000,512	(50,969)
74,705	74,705	0
550,623	550,623	0
102,159	122,623	(20,464)
14,586	14,711	(125)
40,564	45,773	(5,209)
7,990,111	7,989,657	454
176,795	202,420	(25,625)
1,093,992	1,297,942	(203,950)
99,998	295,719	(195,721)
106,958	106,958	0
140,064	140,064	0
30,101	30,101	0
646,405	654,634	(8,229)
70,466	70,466	0
1,211,739	2,105,263	(893,524)
312,440	707,208	(394,768)
379,299	388,253	(8,954)
250,000	554,012	(304,012)
270,000	455,790	(185,790)

TOTAL BUDGET - Revenue	FHWA PL	FTA 5303	FTA 5304	State Planning & Research	CMAQ	RSTP	Sen. Boxer Earmark	Regional Blueprint Planning	Planning/ Programming/ Monitoring	IN-KIND MATCH FROM OTHERS	Current Year use of the 6 County TDA local Funds			PTMISEA matching funds	OTHER FUNDING	
											Required Minimum Match for FHWA PL, 5303, and TDA Admin costs	Required Minimum Match all other grants	Over Match applied to projects			
1,407,063	581,233	145,000	0	0	225,000	0	616,000	0	0	0	94,090	29,151	332,589	0	0	
247,789	123,895	29,000									19,809		75,085			
340,178	200,000	29,000									29,669		81,509			
290,148	145,074	29,000									22,553		93,521			
174,527	87,264	29,000									15,063		43,200			
354,421	25,000	29,000			225,000						6,996	29,151	39,274			
1,196,240	425,877	136,532	16,450	20,460	60,000	0	0	164,724	0	0	74,998	56,181	116,178	0	124,840	
191,468	65,000	29,000									12,179		85,289			
96,159	18,732				60,000						2,427	15,000				
181,531	150,000	10,308									20,770		453			
188,939	120,000	29,000									19,305		20,634			
90,165	45,083	29,000									9,598		6,484			
54,124	27,062	20,811									6,202		49			
21,128		18,413									2,386		329			
18,581			16,450								2,131					
20,460				20,460												
125,507													667	124,840	Strategic Highway Research Program	
208,178								164,724			0	41,181	2,273			
676,213	39,730	30,368	142,346	0	0	0	0	0	0	6,997	22,880	25,599	7,761	5,000	395,532	
7,483											0		7,483			
33,805	16,903	12,991									3,873		38			
45,653	22,827	17,377									5,209		240			
58,366			51,671								6,695					
73,184													5,000	68,184	Ag Workers Grant	
180,000														180,000	Safe Routes to School Grant	
0											0					
25,000			20,000							2,409	2,591					
79,775			70,675							4,588	4,512					
172,947												25,599		147,348	Caltrans EJ Grant (State Hwy Acct)	
8,949,543	232,650	116,385	0	0	6,550,667	180,000	0	0	273,015	0	39,966	23,321	75,403	1,439,444	18,692	
74,705	37,353	27,795									8,441		1,116			
550,623						180,000			273,015			23,321	74,287			
102,159	61,441	29,000									11,718					
14,586		12,913									1,673					
40,564	22,887	17,677									0					
7,990,111					6,550,667						0			1,439,444		
176,795	110,969	29,000									18,134			18,692	JARC/New Freedom Admin Fee	
1,093,992	444,326	116,000	0	0	0	200,000	0	0	0	0	72,597	50,000	140,603	0	70,466	
99,998	59,528	29,000									11,470	0				
106,958	53,479	29,000									10,686		13,793			
140,064	70,032	29,000									12,831		28,201			
30,101											0		30,101			
646,405	261,287	29,000					200,000				37,610	50,000	68,508			
70,466											0			70,466	Yuba County	
1,211,739	335,141	0	0	0	190,000	0	416,000	64,000	0	0	60,454	144,617	1,527	0	0	
312,440	276,603										35,837	0				
379,299	58,538				190,000			64,000			24,617	40,617	1,527			
250,000							200,000				0	50,000				
270,000							216,000				0	54,000				

FY 2010-11 TOTAL OVERALL WORK PROGRAM DIRECT SERVICES AND PASS THROUGH PROJECT REVENUE ESTIMATES

Summary of Revenue vs Expenditures		
TOTAL BUDGET - Revenue	TOTAL BUDGET - Expenditures	Difference
		if () than expenses exceed revenues
13,208,765	13,351,863	(143,098)
01 Project Delivery	250,083	249,673
02 Regional Information Center	202,659	242,828
03 Transportation Development Act Administration	447,314	446,872
04 Multi-agency Project Study Reports	32,246	32,828
05 Emergency Preparedness, Business Continuity & Travel Study	9,553	9,532
06 511/ STARNET Capital Improvements	2,922,087	2,922,249
07 Rideshare	1,355,330	1,354,517
08 511/STARNET Operations	161,268	161,183
09 511 Automated Transit Trip Planning	50,000	50,000
10 SECAT Program	7,345,000	7,345,000
11 I-Places and SACSIM Training	125,483	128,322
12 Sacramento County Transit Technical Assistance	0	0
13 Sustainability and Climate Action Planning Assistance	140,457	144,418
14 Integrated Basemap Program	167,285	264,441
11-008 Pass-Through to Other Agencies	451,653	451,992
07 Professional Development; Transit Internship, Woodland, Yolo County	35,000	35,000
02 Unitrans Transit Signal Priority Implementation Study	49,999	49,995
03 SRTD Professional Development Program	43,072	43,069
04 YCTD Service Implementation Training	33,791	33,787
05 SRTD Transit Master Plan Implementation	281,405	281,401
06 Phase 3 of State Economic Land Use Model Development	8,386	8,740
11-009 Miscellaneous Other Funding	8,885,494	8,885,482
01 Unitrans CNG Fueling Facility Study	20,018	20,014
03 Unitrans Parking Lot Study for Downtown Davis	200,018	200,014
04 SRTD Downtown-Natomas-Airport Rail Project	8,665,458	8,665,454
11-015 Services to Other Agencies	138,919	138,576
01 Capitol Valley SAFE	136,215	135,877
03 Glenn County SAFE	2,704	2,699
04		0
TOTAL REVENUE for OWP Purposes	37,219,621	38,511,065
Less: Carryforward Costs from FY 2008/09 included in the indirect costs calculation above, but not part of Annual SACOG budget		(396,051)
TOTAL EXPENDITURES for SACOG Budgeting Reporting Purposes	37,219,621	38,115,014

TOTAL BUDGET - Revenue	FHWA PL	FTA 5303	FTA 5304	State Planning & Research	CMAQ	RSTP	Sen. Boxer Earmark	Regional Blueprint Planning	Planning/ Programming/ Monitoring	IN-KIND MATCH FROM OTHERS	Current Year use of the 6 County TDA local Funds			PTMISEA matching funds	OTHER FUNDING
											Required Minimum Match for FHWA PL,5303, 5304 and TDA Admin costs	Required Minimum Match all other grants	Over Match applied to projects		
13,208,765	448,047	229,634	0	0	7,700,000	2,612,721	616,000	0	130,485	1,000,330	537,026	6,449	0	0	544,073
250,083	105,880								130,485		13,718				
202,659	121,414	58,000									23,245				
447,314											447,314				
32,246						25,797					0	6,449			
9,553											1,911			7,642	Caltrans partner plan grant (FHWA SP&R)
2,922,087											0			335,163	CVSAFE reimburses SACOG for the Match
1,355,330					1,200,000	2,586,924				155,330	0				
161,268											0			161,268	CVSAFE
50,000	8,853										1,147			40,000	HOV Fines
7,345,000					6,500,000					845,000	0				
125,483	66,008	45,082									14,393				
0	0										0				
140,457	96,077	28,270									16,110				
167,285	49,815	98,282									19,188				
451,653	0	0	392,425	6,709	0	0	0	0	0	46,827	4,015	0	0	0	1,677
35,000			30,985								4,015				
49,999			44,264							5,735	0				
43,072			38,132							4,940	0				
33,791			29,915							3,876	0				
281,405			249,129							32,276	0				
8,386				6,709										1,677	State PTA Account
8,885,494	0	0	0	0	0	0	0	0	0	0	0	0	0	0	8,885,494
20,018														20,018	FTA/Unitrans
200,018														200,018	FTA/Unitrans
8,665,458														8,665,458	FTA/Sac Regional Transit District
138,919	0	0	0	0	0	0	0	0	0	0	0	0	0	0	138,919
136,215														136,215	CVRS
2,704														2,704	CVRS
0														0	
37,219,621	2,507,004	773,919	551,221	27,169	14,725,667	2,792,721	616,000	228,724	403,500	1,054,154	906,026	335,318	674,061	1,444,444	10,179,693

Total of TDA Funds for the three columns>>>> 1,915,405

SACOG OPERATIONS BUDGET

FY 2010-11 TOTAL OVERALL WORK PROGRAM DIRECT SERVICES AND PASS THROUGH PROJECT EXPENDITURE ESTIMATES

ACCT NO	TOTAL BUDGET	Salaries & Benefits	Indirect Services	Consultants	Printing	Meetings/ Other	Pass-Through	Supplies/ Data/ Telecommuni cation	Equipment/ Software	Marketing/ Advertising
			61.80%							
11-001 Government Relations, Public Affairs, & Administration	1,407,063	835,638	516,425	0	50,000	5,000	0	0	0	0
01 Interagency Relations	247,789	153,145	94,644							
02 Program Management	340,178	210,246	129,932							
03 Multi-Agency Planning & Coordination	290,148	179,325	110,823							
04 Legislative Analysis	174,527	107,866	66,661							
05 Education, Outreach, & Marketing	354,421	185,056	114,365		50,000	5,000				
11-002 Long Range Transportation Planning:	1,196,240	621,903	384,337	190,000	0	0	0	0	0	0
01 Model Development	191,468	71,983	44,485	75,000						
02 Pedestrian and Bicycle Planning	96,159	59,431	36,728							
03 Regional Forecasting	181,531	102,924	63,607	15,000						
04 Highway Planning	188,939	116,773	72,166							
05 Human Services Transit Coordination and Paratransit	90,165	55,726	34,439							
06 Goods Movement / Freight Planning	54,124	33,451	20,673							
07 Regional Household Travel Survey	21,128	13,058	8,070							
08 Sacramento Emergency Transit Response Plan	18,581	11,484	7,097							
09 Statewide Development of Transportation-Land Use Planning	20,460	12,645	7,815							
Tools										
10 Model Development-Fine Grained Networks	125,507	77,569	47,938							
11 Forecasting Tools for Blueprint	208,178	66,859	41,319	100,000						
11-003 Short Range Transportation Planning & Studies:	676,132	258,486	159,743	176,856	0	0	0	81,047	0	0
01 Caltraction	7,483	4,625	2,858							
02 Complete Streets	33,805	20,893	12,912							
03 Sacramento Regional Transit District Planning	45,653	28,216	17,437							
04 Downtown Sacramento Transit Circulation & Facilities Plan	58,366	36,073	22,293							
05 Agricultural Worker Transportation Program	73,184	45,231	27,953							
06 Safe Routes to School	179,918	61,107	37,764				81,047			
07 South County Transit LINK SRTP implementation	0		0							
08 Wheatland/Live Oak Marketing Study	25,000		0	25,000						
09 City of Folsom SRTP	79,775	49,305	30,470							
04 Outreach & Analysis of Regional Needs in the Region	172,948	13,036	8,056	151,856						
11-004 Continuing Transportation Implementation	9,000,512	733,670	453,408	540,000	0	0	0	0	7,273,434	0
01 Regional Air Quality Planning	74,705	46,171	28,534							
02 Federal and State Programming	550,623	315,589	195,034	40,000						
03 Regional Transportation Monitoring	122,623	75,787	46,836							
04 Regional Transportation Planning Coordination	14,711	9,092	5,619							
05 Passenger Rail Improvements	45,773	28,290	17,483							
06 Connect Card Implementation	7,989,657	133,636	82,587	500,000					7,273,434	
07 Transit Technical Assistance and Programming	202,420	125,105	77,315							
11-005 Land Use and Housing Planning	1,297,942	661,892	409,050	227,000	0	0	0	0	0	0
01 Sacramento Region Blueprint Implementation	295,719	182,768	112,951							
02 Regional Land Use Monitoring	106,958	49,418	30,540	27,000						
03 Regional Housing Needs Planning	140,064	86,566	53,498							
04 Community Design Program	30,101	18,604	11,497							
05 Rural-Urban Connections Strategy	654,634	280,985	173,649	200,000						
07 Airport Land Use Commission	70,466	43,551	26,915							

FY 2010-11 TOTAL OVERALL WORK PROGRAM DIRECT SERVICES AND PASS THROUGH PROJECT EXPENDITURE ESTIMATES

ACCT NO	TOTAL BUDGET	Salaries & Benefits	Indirect Services	Consultants	Printing	Meetings/ Other	Pass-Through	Supplies/ Data/ Telecommuni cation	Equipment/ Software	Marketing/ Advertising
			61.80%							
11-006 Metropolitan Transportation Plan Planning	2,105,263	987,516	610,284	250,000	0	140,000	0	0	0	117,463
01 MTP Scenario Development	707,208	437,088	270,120							
02 MTP Education & Outreach	388,253	153,432	94,821			140,000				
03 MTP Regional EIR	554,012	187,894	116,118	250,000						
04 MTP Planning	455,790	209,102	129,225							117,463
11-007 Member, Agency, & Transportation Services	13,351,863	1,169,289	722,792	3,053,343	75,000	11,500	7,958,473	41,650	0	319,816
01 Project Delivery	249,673	123,407	76,266	50,000						
02 Regional Information Center	242,828	150,079	92,749							
03 Transportation Development Act Administration	446,872	130,086	80,393	236,393						
04 Multi-agency Project Study Reports	32,828	20,289	12,539							
05 Emergency Preparedness, Business Continuity & Travel Study	9,532	5,891	3,641							
06 511/ STARNET Capital Improvements	2,922,249	143,572	88,727	2,686,950		3,000				
07 Rideshare	1,354,517	239,016	147,712	80,000	75,000	2,000	613,473			197,316
08 511/STARNET Operations	161,183	25,051	15,482			6,500		41,650		72,500
09 511 Automated Transit Trip Planning	50,000									50,000
10 SECAT Program	7,345,000						7,345,000			
11 I-Places and SACSIM Training	128,322	79,309	49,013							
12 Sacramento County Transit Technical Assistance	0		0							
13 Sustainability and Climate Action Planning Assistance	144,418	89,257	55,161							
14 Integrated Basemap Program	264,441	163,332	101,109							
11-008 Pass-Through to Other Agencies	451,992	10,639	6,575	0	0	0	434,778	0	0	0
Professional Development; Transit Internship, Woodland, Yolo County	35,000						35,000			
02 Unitrans Transit Signal Priority Implementation Study	49,995	1,151	711				48,133			
03 SRTD Professional Development Program	43,069	1,362	842				40,865			
04 YCTD Service Implementation Training	33,787	1,362	842				31,583			
05 SRTD Transit Master Plan Implementation	281,401	1,362	842				279,197			
06 Phase 3 of State Economic Land Use Model Development	8,740	5,402	3,338							
11-009 Miscellaneous Other Funding	8,885,482	3,453	2,133	0	0	0	8,879,896	0	0	0
01 Unitrans CNG Fueling Facility Study	20,014	1,151	711				18,152			
03 Unitrans Parking Lot Study for Downtown Davis	200,014	1,151	711				198,152			
04 SRTD Downtown-Natomas-Airport Rail Project	8,665,454	1,151	711				8,663,592			
11-015 Services to Other Agencies	138,576	77,612	47,964	0	0	13,000	0	0	0	0
01 Capitol Valley SAFE	135,877	75,944	46,933			13,000				
02 Glenn County SAFE	2,699	1,668	1,031							
TOTAL EXPENDITURES for OWP Reporting Purposes	38,511,065	5,360,098	3,312,711	4,437,199	125,000	169,500	17,273,147	122,697	7,273,434	437,279
Less: Carryforward Costs from FY 2008/09 included in the indirect costs calculation above, but not part of Annual SACOG budget	(396,051)		(396,051)							
TOTAL EXPENDITURES for SACOG Budgeting Reporting Purposes	38,115,014	5,360,098	2,916,660	4,437,199	125,000	169,500	17,273,147	122,697	7,273,434	437,279
		5,360,098	2,916,660							

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
BOARD OF DIRECTORS AND ADVOCACY BUDGET
Fiscal Year 2010-11
With Comparison to projected Fiscal Year 2009-10**

<u>REVENUE:</u>	<u>Fiscal Year 2010-11</u>	<u>Fiscal Year 2009-10 Budget</u>	<u>Fiscal Year 2009-10 Projected Actual</u>	<u>Difference</u>
Membership Dues	\$ 284,270	\$ 284,270	\$ 284,270	\$ -
Board and Advocacy reserve funds	49,976	51,755	12,038	39,717
SACOG funding for employee's excess travel costs	1,000	1,000		1,000
Other Local Funds - (est. interest on general account)	64,000	64,000	64,000	0
TOTAL REVENUES:	<u>\$ 399,246</u>	<u>\$ 401,025</u>	<u>\$ 360,308</u>	<u>40,717</u>
 <u>EXPENDITURES:</u>				
Meetings / Training / Travel Expenses	\$ 30,500	\$ 30,500	\$ 30,500	0
Executive Director	\$ 7,000			
Other Employees	2,000			
Board of Directors	4,000			
Study Mission	5,000			
Board to Cap-to-Cap	5,000			
CTC/MTC Advisory sponsorships	5,000			
Refreshments for meetings	2,500			
Board Reimbursement	75,000	86,613	58,000	28,613
Board Parking Passes	2,000	2,000	1,000	1,000
Consultants	173,796	173,808	173,808	0
Federal Legislative Consultant	108,732			
State Legislative Consultant	65,064			
Other Expenses	1,000	1,000	1,000	0
Memberships	51,450	40,950	31,750	9,200
NARC	15,000			
Climate Communities	12,000			
TRB Dues	4,300			
CTA Dues	1,200			
CALCOG dues	17,850			
California Transit Association	1,100			
Awards	500	500	250	250
Employee's excess travel costs	1,000	1,000		1,000
Labor, Benefits, and Overhead	64,000	64,654	64,000	654
TOTAL EXPENDITURES	<u>\$ 399,246</u>	<u>\$ 401,025</u>	<u>\$ 360,308</u>	<u>\$ 40,717</u>

Board and Advocacy Reserve Analysis and Projection		
	Amount	Time period
Fund Balance designated for Board and Advocacy	\$ 168,856	at 6/30/08
Add: Increase based on FY 08-09 actual activity	43,200	
Subtotal	<u>\$ 212,056</u>	at 6/30/09
Less: Projected Use of reserves for FY 09/10 activity	12,038	
Subtotal -Projected Reserve Balance	<u>\$ 200,018</u>	at 6/30/10
Less: Proposed Use of reserves for FY10-11	<u>\$ 49,976</u>	
Subtotal -Projected Reserve Balance	<u>\$ 150,042</u>	at 6/30/11

SACOG Budget operations take place within the Planning and Administration Fund, as defined in SACOG's Annual Comprehensive Financial Report (CAFR). The Board and Advocacy (B&A) Fund is a designated Fund within this fund. We are showing the B&A activity in the summary and also as two separate pages.

**SACRAMENTO AREA COUNCIL OF GOVERNMENTS
BOARD OF DIRECTORS AND ADVOCACY BUDGET
ANNUAL MEMBERSHIP DUES CALCULATION
Fiscal Year 2010-2011**

Local Agency	Population (CA Dept. of Finance 01/08)	Population (CA Dept. of Finance 01/09)	Difference	Dues Calculation @ 15.9¢ per capita	Amount Jurisdictions to Pay - same as prior year assessment	Difference	Dues % Reduction	
<u>El Dorado County:</u>								
Unincorporated	145,726	145,916	190	\$ 23,207	\$ 18,164	\$ 5,043	22%	
Placerville	10,271	10,373	102	\$ 1,650	1,280	370	22%	
	-	-						
<u>Placer County:</u>								
Unincorporated	108,894	110,433	1,539	\$ 17,564	\$ 13,573	\$ 3,991	23%	
Auburn	13,273	13,432	159	\$ 2,136	1,655	481	23%	
Colfax	1,855	1,878	23	\$ 299	231	68	23%	
Lincoln	39,758	40,060	302	\$ 6,371	4,955	1,416	22%	
Loomis	6,624	6,677	53	\$ 1,062	825	237	22%	
Rocklin	53,843	54,754	911	\$ 8,708	6,711	1,997	23%	
Roseville	109,154	112,343	3,189	\$ 17,867	13,605	4,262	24%	
<u>Sacramento County:</u>								
Unincorporated	563,514	565,309	1,795	\$ 89,909	\$ 70,238	\$ 19,671	22%	
Citrus Heights	87,321	87,565	244	\$ 13,927	10,884	3,043	22%	
Elk Grove	139,542	141,430	1,888	\$ 22,494	17,393	5,101	23%	
Folsom	72,590	71,018	(1,572)	\$ 11,295	9,048	2,247	20%	
Galt	23,913	24,133	220	\$ 3,838	2,981	857	22%	
Isleton	817	818	1	\$ 130	102	28	22%	
Rancho Cordova	60,975	61,817	842	\$ 9,832	7,600	2,232	23%	
Sacramento	475,743	481,097	5,354	\$ 76,516	59,298	17,218	23%	
<u>Sutter County:</u>								
Unincorporated	24,001	24,336	335	\$ 3,870	\$ 2,991	\$ 879	23%	
Live Oak	8,539	8,571	32	\$ 1,363	1,064	299	22%	
Yuba City	63,338	63,647	309	\$ 10,123	7,894	2,229	22%	
<u>Yolo County:</u>								
Unincorporated	23,265	23,471	206	\$ 3,733	\$ 2,900	\$ 833	22%	
Davis	65,814	66,005	191	\$ 10,498	8,203	2,295	22%	
West Sacramento	47,068	47,782	714	\$ 7,599	5,867	1,732	23%	
Winters	7,052	7,052	-	\$ 1,122	879	243	22%	
Woodland	55,867	56,399	532	\$ 8,970	6,963	2,007	22%	
<u>Yuba County:</u>								
Unincorporated	55,700	56,517	817	\$ 8,989	\$ 6,942	\$ 2,047	23%	
Marysville	12,719	12,838	119	\$ 2,042	1,586	456	22%	
Wheatland	3,510	3,548	38	\$ 564	438	126	22%	
TOTAL	2,280,686	2,299,219	18,533	\$ 365,677	\$ 284,270	\$ 81,407		

Per Capita Computation			
	Base	\$0.140	Per capita
CPI History:			
FY 06-07	4.37%	\$0.146	December 2004 vs December 2005
FY 07-08	3.42%	\$0.151	December 2005 vs December 2006
FY 08-09	3.02%	\$0.156	December 2006 vs December 2007
FY 09-10	0.08%	\$0.156	December 2007 vs December 2008
FY 10-11	2.08%	\$0.159	December 2008 vs December 2009

Based on Consumer Price Index (CPI) for US and California and All-Urban Consumer Series. Use California column. December to December comparison.

SACRAMENTO AREA COUNCIL OF GOVERNMENTS OPERATIONS BUDGET
INDIRECT COSTS
Fiscal Year 2010-11

Total Direct Salaries and Benefits from OWP	\$	5,360,098
Total Indirect Expenditures		2,916,660
Carry Forward (+/-) from FY 08-09		396,051
Adjusted Indirect Total Costs	\$	3,312,711

INDIRECT RATE - FY 2010-11

(Total Adjusted Indirect Costs ÷ Total Direct Salaries and Benefits from OWP)

61.80%

EXPENDITURES:

Amount

Meetings / Training	\$	15,000
Printing		13,500
Consultant		100,000
Mileage		12,000
Legal Services		320,000
Other Expenses		4,500
Books & Periodicals		4,500
Office Supplies		45,000
Postage		18,000
Telephone		35,000
Office Equipment Maintenance		15,000
Memberships		25,000
Depreciation		36,000
Insurance		71,000
Building Rent - Meridian Plaza		613,548
SACOG Vehicle Parking		8,100
Office Equipment < \$1,000		15,000
Accounting Processing Costs		8,000
Career Development Program		75,000
Computer Software Maint/Licences		65,000
Temporary Services		500
Indirect Staffing (salaries/benefits)		1,417,012
TOTAL FOR FY 2010-11	\$	2,916,660