



SAFE Board of Directors

July 12, 2007

Item #07-7-2 Consent

Contract Amendment #3 with Comarco Wireless

Issue: Whether to extend and augment the contract with our current call box maintenance provider (Comarco Wireless), which expires at September 30, 2007, while the new maintenance provider (Republic ITS) installs the new call boxes with digital and TTY capabilities.

Recommendation: Because there was no quorum, the Strategic Planning Committee did not take an official vote on this item. However, it was the consensus of the members present that the Committee recommend that the SAFE Board of Directors authorize the Executive Director to negotiate and execute a contract amendment with Comarco Wireless through January 31, 2008, for continued maintenance and monitoring services.

Committee Action/Discussion: Very soon, Republic will replace Comarco analog boxes with Republic digital/TTY boxes. Staff believes that it is not cost effective for Comarco to continue to perform maintenance services (field visits) on call boxes that are expected to be replaced in one to four months and that is also not cost effective to pay full maintenance costs for diminishing number of Comarco boxes when only a small number will actually require maintenance service.

Each call box calls into a maintenance computer every three days to report its status and identify any maintenance issues that need follow-up. As Republic replaces the Comarco analog call box with the Republic digital/TTY call box, Capital Valley Regional SAFE (CVRS) would enjoy a \$10,000 savings during July-September under the terms of the extension. After discussion with staff, Comarco has agreed to the following conditions as part of the extension.

1. Comarco will reduce the monthly maintenance rate from \$30.27 to \$27.14, which represents a \$10,000 savings for the months July – September 2007. In exchange, Comarco will discontinue bi-annual field visits, which will become less important as the system becomes more Republic ITS-based.
2. CVRS will pay Comarco a fixed amount of \$32,000 for October and November for providing corrective maintenance and knockdowns to the remaining Comarco call boxes. On November 30th, all Comarco services end except for daily call box monitoring.
3. For sixty days beginning December 1, 2007, Comarco will continue to provide daily monitoring services and send reports to CVRS. Any necessary corrective and knockdown maintenance (for the remaining Comarco call boxes) would be handled by CVRS and Republic ITS, on a time and materials basis.
4. Comarco will charge CVRS for the monthly phone costs (for the monitoring) and for any one-time set up charges to move their maintenance computer equipment to their other location.

Sufficient funds are budgeted to cover this amendment.

Approved by:

Mike McKeever
Executive Director

MM:DG:gg

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